



Sales Executive

Full Time Position

Working Hours: 8:00am – 17:30pm (30mins for Lunch)

Holiday: 24 Days Holiday

Salary: Negotiable subject to Experience + Healthcare.

Company Overview:

Deepdale Trees is a dynamic and fast-growing company that specialises in the sale of semi mature trees and multi stems. Over the last 28 years we have earned a strong reputation within the industry and as we continue to expand, we are seeking a highly motivated Sales Executive to join our talented team.

Job Description:

As a Sales Executive, you will be responsible for identifying and pursuing new sales opportunities, as well as nurturing and expanding existing client relationships. In addition, you will be an excellent team player with strong organisational and communication skills, along with a strong work ethic. This position will require working in all weather conditions, so a love for the outdoors is essential. This role will benefit anyone with exceptional interpersonal skills and, with time, deep understanding of our products and services, you will act as a trusted advisor to our customers.

Please note this job requires and full drivers' licence and valid passport.

Responsibilities:

- Generate new leads and convert them into profitable sales opportunities
- Build and maintain strong relationships with existing clients to ensure maximum customer satisfaction
- Conduct market research to identify potential customers and determine their needs and preferences
- Keep abreast of industry trends and competition to maintain a competitive edge
- Ability to travel as required to meet clients and attend industry events

Requirements:

- A proven track record of sales within in the horticultural industry.
- Excellent communication and interpersonal skills
- Strong analytical and problem-solving abilities
- Demonstrated ability to meet or exceed sales targets
- Self-motivated and target-oriented individual with a proactive attitude
- Strong networking and relationship-building skills
- Ability to work independently as well as collaboratively in a team environment

If you are a results-oriented Sales Executive who thrives in a fast-paced, challenging environment, we would love to hear from you.

To apply, please submit your CV and a cover letter outlining your relevant experience and why you are the ideal candidate for this position to: jobs@deepdale-trees.co.uk

Note: Only shortlisted candidates will be contacted for an interview.

No Agency